



MONDELĒZ INTERNATIONAL RELEASES SECOND ANNUAL STATE OF SNACKING™ REPORT HIGHLIGHTING GROWTH AND INCREASING IMPORTANCE OF SNACKING IN LIVES OF GLOBAL CONSUMERS

- Snacking seen as a source of comfort, connection and community during isolating year caused by COVID-19 pandemic
- Study affirms consumers' focus on mindful consumption for health, nutrition and emotional well-being
- Report findings provide insight into consumer needs, shape Company's approach to continuing to lead the future of snacking

November 24, 2020, Shanghai——Mondelēz International, Inc. (NASDAQ: MDLZ) today announced the launch of the second annual State of Snacking™ report, a global consumer trends study examining the role of snacking in the lives of consumers around the world. This year's report reveals proprietary insights and data around changing consumer behaviors including eating habits, shopping trends and the rising importance of mindful consumption of snacks throughout the COVID-19 pandemic.



The State of Snacking report, developed in partnership with consumer polling specialist The Harris Poll, confirms and complements Mondelēz International's proprietary, global snacking insights with bespoke research conducted among thousands of consumers across twelve countries with the intent to better understand the role that snacking plays in peoples' lives. The report informs the company's strategy to bite into the \$1.2 trillion total snack industry as it continues to lead the future of snacking by delivering the right snack, for the right moment, made the right way.

The 2020 State of Snacking Report underlines the growth in snacking worldwide and how behavior, sentiment and routines surrounding food are being reshaped by COVID-19.

- Almost 9 in 10 global adults (88%) say they are snacking more (46%) or the same (42%) during the pandemic than before, with millennials and those who are working from home right now being especially likely to say they prefer snacks over meals (70% and 67%, respectively).
- More than half of respondents say snacking has been a “lifeline” during the pandemic (52%), especially parents who are working from home (69%).
- Snacking is an antidote for loneliness and an avenue for connection, as 3 in 4 global adults have made a connection with others via food in the last 6 months (77%), including making a snack together (40%), giving a snack as a gift (31%), or grocery shopping for someone who could not go themselves (29%).



Consumers also continue to highlight the importance of snacks that enable them to lead healthier lifestyles and boost emotional well-being:

- Snacking at home is providing consumers with more opportunities for mindful snacking, with two thirds (66%) of respondents noting they now have more control over their portion sizes and that they are now more aware of the snacks their bodies need (64%).
- Snacks are also nourishing their “body, mind and soul during these strange times,” (64%), with immunity-boosting snacks particularly top of mind (56%), and nearly two thirds of respondents noted that snacking has given them “much needed moments” to themselves (65%).

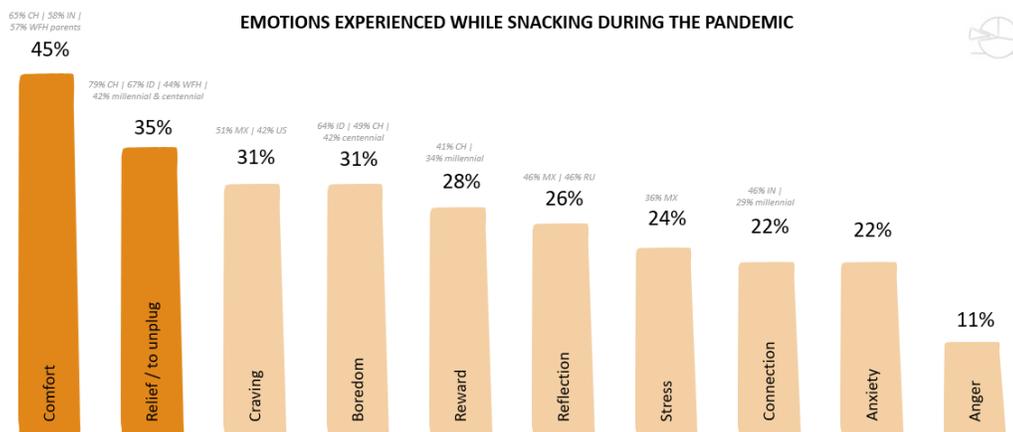
“Findings from our State of Snacking report reinforce the key role that snacking plays in the lives of global consumers, the growing importance of snacking during 2020 and the moments of peace it provides as individuals and families stay home and continue to face challenges brought on by the COVID-19 pandemic,” said Dirk Van de Put, Chairman and CEO of Mondelez International. “As we empower people to snack right, we are proud of the role we play in the lives of consumers everywhere by delivering sources of comfort, connection and community that are difficult to find in this year of isolation.”

Global snacking is increasing as it becomes a larger part of consumers’ “new normal”

- Snacking around the world, which was already a rapidly increasing behavior, has only accelerated as consumers spend more time at home. At the same time, the majority of respondents see snacking as a growing part of their everyday lives in the future
 - Ultimately, two-thirds believe the current pandemic will have a long-term impact on how we consume snacks as a society (65%).
 - Nearly two-thirds of global adults say they plan to continue eating small snacks throughout the day, as opposed to fewer large meals (64%).
 - 6 in 10 shared that snacking will be part of their “new normal” even after the pandemic ends (58%).

SNACKING GIVES COMFORT AND RELIEF FROM THE YEAR'S EVENTS

These positive emotions are more commonly experienced while snacking than stress, anxiety, and anger

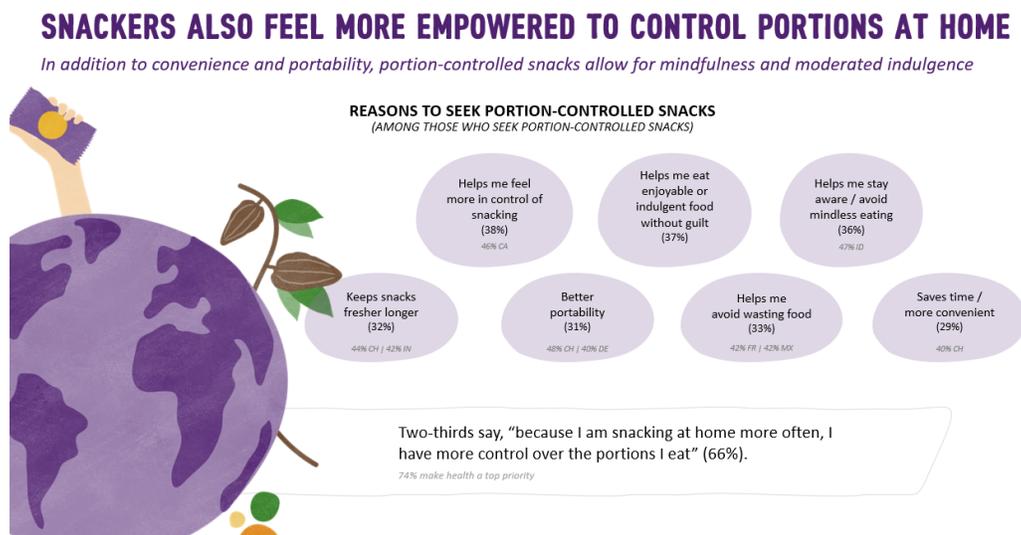


Snacking is about more than just food

- Consumers see snacking as an important source of comfort, connection and community, especially during the past year.
 - Comfort is the #1 driver of snacking this year, as more than half of global adults have been buying nostalgic snack brands from childhood (53%) and snacks that bring back good memories (59%) during the pandemic.
 - Two-thirds say snack time is one of the few moments of peace (64%) and bright spots in their day (63%), including three-quarters of parents who are working from home (76% and 75%, respectively).
- Snacking also offers bite-sized moments of satisfaction and peace, with a majority of respondents noting it has helped distract them from a trying year.
 - 66% noted that “Snacking is one of the few sources of reward and satisfaction in my day,” while 65% believe that snacking has given them much needed moments to themselves over the past few months.

Health and Wellness remain top of mind

- As snacking increases, so too does the focus on healthy products and ingredients
 - More than half of global adults have relied on snacks for nourishment during the pandemic (54%), attesting that snacks have been nourishing to their body, mind, and soul during these strange times (64%).
 - A majority are also more mindful snacking at home, saying they are more focused on the snacks they eat these days (57%), and that they have more control over the portions they eat because they are snacking at home more often (66%).



The way in which consumers purchase snacks is rapidly changing

- Virtual snack shopping has reached a tipping point, with almost of half of respondents buying online
 - Half of global adults say they have started to buy snacks online more often than they do in-store or offline (47%), with 7 in 10 planning to continue shopping for snacks online once the pandemic is over (69%).
 - A majority say the pandemic has opened their eyes to so many more ways to get snacks than they knew existed before (57%), including 3 in 10 who have discovered snacks to try on social media (28%).

MANY HAVE FOUND NEW SNACKS TO TRY WHILE SHOPPING ONLINE

Snacks are discovered most often when browsing, though 3 in 10 have also found them on social media

WAYS OF FINDING NEW SNACKS THESE DAYS

59%

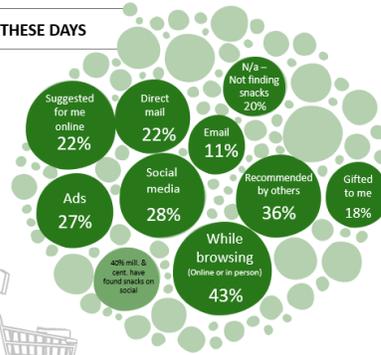
"I have tried new types of snacks during the pandemic."

68% developing countries (49% developed)

47%

"I have discovered new snacks or adopted new snacking habits by shopping online."

61% developing countries (34% developed) | 65% millennial | 57% centennial



"The results of our State of Snacking survey not only underscore the value snacking brings to families and individuals, but help us to even better understand the evolving needs of our consumers worldwide so that we can continue to adapt and offer them the snacks they want, where, when and how they want them," said Van de Put.

